

WE AIM TO BE YOUR COMPLETE, LONG-TERM HEAVY TRANSPORT PARTNER

# WELCOME TO TR GROUP



RENTAL & LEASE

DRIVER TRAINING

USED VEHICLE SALES



CONTACT OUR TEAM TODAY



0800 50 40 50



[www.trgroup.co.nz](http://www.trgroup.co.nz)



## Why partner with TR Group?

Our customers tell us that getting the right truck in the right condition and helping them be as safe, compliant and profitable as possible are the most important things we can do.

We aim to do this by being your complete, long-term heavy transport partner. We're dedicated to helping you improve your business by maximising the uptime and performance of your fleet while always working hard to deliver the fleet you need, ready to work, when you need it. That's why TR Group is the heavy commercial vehicle partner you can trust.

So whether you're considering renting, leasing, training your drivers or purchasing one of our quality used vehicles, talk to us today about how we can help.

### 4 Reasons to choose TR Group as your commercial vehicle partner

01

We have a team of over 300 people ready to help.

02

We have over 10,000 vehicles under our care  
– a vote of confidence from our customers.

03

We have 10 branches throughout New Zealand and 7 in Australia.

04

Every lease comes with a free driver training voucher. To date TR Driver Training have delivered over 2,500 free training courses to our customers.



# At TR Group, we have a culture and style that works for you.

Since 1992, the same fundamental values that we started with are still a part of our company culture, and we believe you'll notice this whenever you deal with anyone from TR Group. They are non-negotiable and something we live by daily.  
**It's the TR way!**

## Our Values

### Ownership

**"TR is its people of which I am one"**

We take personal responsibility and understand our contribution makes a difference to what TR stands for and does. We understand how value is created and how we contribute.

### Teamwork

**"Together we are better"**

We support, encourage, celebrate and respectfully challenge each other, to achieve something extraordinary.

### Leadership

**"Being aware of and deliberate with our influence"**

Knowing ourselves - we stay humble, continually learning and growing.  
Leading others - we find ways to support our team to be at their best.  
Leading the business - through our actions and understanding their impact.

### Honesty

**"With ourselves and others"**

We choose the often harder yet ultimately healthier path of being true to ourselves and constructively honest in our communication and relationships. Honesty is a cornerstone of TR.

### Continuous Improvement

**"Consciously challenging ourselves to be better"**

Learning and having the courage to act creates success for:  
• Ourselves • Our families • The TR team

### Care

**"About what we do and what it results in"**

Doing what's right, for each other, in our work, our community and the environment. Leaving a lasting imprint.

### Customers

**"The very reason for our work"**

We work hard to understand and provide what our customers really value. Every customer of TR is 'our' customer.

### Work Ethic

**"Do an honest day's work and you will be fine"**

Every day we do the best we can. The judge of that is ourselves.





## Why rent a heavy vehicle from TR?

You get flexibility and choice every single time you deal with us. Whatever you need, renting a truck or trailer from TR Group is simple and easy. We'll work hard to give you the flexibility and choice that you need. **Here are 6 benefits of renting with TR:**

### Range to suit your needs



With over 120 categories and 1,500 trucks and trailers available – we have the heavy commercial vehicle solution for any project.

### From 1 Day to 12 Months or More



Your contract can start with 1 day or whatever works for you. When you're finished, simply return the vehicle and come back when you need it again. Rental allows you to easily adjust the size of your fleet as demand peaks and flows throughout the year for your business.

### Modern, Safe, Fuel-Efficient Trucks & Trailers



We're constantly updating our rental fleet to offer the latest specification equipment with market leading safety, technology, the lowest fuel consumption, and class-leading tare weights and payloads.

### Flexibility and Choice



Our team will work hard to understand your requirements and provide a solution that will meet your needs.

### You're covered 24/7/365



Any gear that you rent from us is backed 24 hours a day, 7 days a week by our Maintenance and Rental Team.

### Available Nationwide



Our rental equipment is conveniently available nationwide from our 8 rental branches.

## Rentals allow customers flexibility to set their core fleet more efficiently.

Renting from TR Group is an effective & simple way of meeting short-term needs and fluctuating fleet requirements without the risks and long-term costs associated with ownership. It can improve fleet utilisation providing capacity where and when you need it.

## With TR Group, you get flexibility and choice.

- Our team will work hard to understand your requirements and provide a solution that will meet your needs.
- Vehicles will most commonly remain in TR Group's livery, but our rentals can be painted or wrapped in your company colours should you wish.
- To make things as simple as possible for you, your monthly rental bill includes tyres and Road User Charges.

“TR supply flexibility with their fleet and support. The diversity of vehicles they run, and obviously the knowledge of their team and the commitment of the guys is exceptional. We really appreciate the TR team on our side to help us deliver our services to our customers.”

**Bruce Goodall**, Fulton Hogan Ltd





## Why lease a heavy vehicle from TR?

Leasing with us allows you to get on with running your business while we provide you with certainty of costs and always make sure your vehicles are available, ready to work all day every day. **Here are 6 key benefits:**

### The right vehicle for the job



TR will source, price, specify, and build the right vehicles based on our experience and understanding of what the vehicle needs to do. This means vehicles with the latest technology are put on the road with the optimum specifications to get the job done efficiently and safely.

### Maximising Uptime



We are focused on maximising the uptime of our vehicles with robust preventative maintenance plans and by holding a stock of 'swing componentry' for parts that are quicker to replace than rebuild.

### Downtime Guarantee



If your vehicle is new (less than 12 months old with less than 200,000 kms travelled), we will credit you or provide (subject to availability) a replacement for any time it is off the road unexpectedly. Once your vehicle is over 12 months old, we will credit you for any time it is off the road after 96 hours for any unscheduled maintenance.

### Free Driver Training



Available with every new truck and specialised trailer (e.g. Swinglifts) leased through TR Group. This means your drivers will be trained on how to operate your vehicles as safely, efficiently, and compliantly as possible.

### Rental 'Fill-In'



While you are waiting for your new lease vehicle to be built, subject to availability, we will provide you with a rental vehicle at your lease rate.

### End of Lease



You have a number of options: the vehicle can be returned to TR Group with no further obligation, you can extend the vehicle for a further term, or you can replace your vehicle with a new one from TR Group.

“TR Group is not just a lease company... they are our business partners in life. From start to finish they support us with turnkey packages for our transport fleet requirements. TR Group's A-Team take care of everything from new builds and refurbishments of existing fleet to their Maintenance team ensuring our trucks are available and ready to work 24/7. They do amazing work to provide Winstone's with top notch equipment for our drivers to complete their deliveries every day.”

**Paul Morrison, Auckland Transport Manager, Winstone Aggregates**





There are two specific types of leases that TR Group offers:

## **1. Fully Maintained Operating Lease (fixed monthly payments for the duration of the lease)**

### **Cash Flow Certainty**

All costs over the term of the lease are known, which means there are no surprises or changes. If the economics work for you on day one, they will work for you every day.

### **Utilise TR Group's Buying Power**

With our buying power, longstanding relationships with OEMs and expertise, leasing with TR Group more often than not provides a viable alternative to ownership.

### **Cost of Time**

Have you ever estimated the cost of the amount of time spent on administering your fleet? These include breakdowns, paying invoices, organising servicing, selling, etc. We take this hassle away so you can focus your time on making your business as effective and profitable as possible.

### **Your Risk is Reduced**

TR Group takes on the residual value risk, the asset maintenance risk, the interest rate, and inflation risk, meaning your outcomes are known, and your costs are fixed through the life of the lease.

## **2. Fully Maintained Operating Lease - Time and Mileage**

Time and Mileage is a unique, fully maintained lease option created for customers who want the benefits that an operating lease provides, but also like the flexibility to adapt to the changing demands in their business.

By billing monthly in arrears, based on the actual kilometres travelled, Time and Mileage doesn't lock you into a predetermined monthly lease payment and only charges you for the kilometres you have actually travelled.

### **The advantages of Time and Mileage include:**

#### **Simplicity**

- There is less need to monitor and adjust for differences between agreed mileages and actual mileages. The distance you actually travel is largely adjusted for by the structure of the lease.
- Downtime, by default, is automatically compensated for. If you are not using the vehicle, there will be no usage costs associated with that period.

#### **Improved Cash Flow**

Your lease is billed in arrears. Road User Charges (RUC) and tyres can also be included as an option.

This means that:

- Your commitment to us is more closely aligned with your own revenues.
- You don't carry any RUC inventory on your leased vehicles.
- There are no advance lease payments.

## **What happens at the end of a lease?**

**At the end of the specified term, you have a number of options:**

- The vehicle can be returned to TR Group with no further obligation.
  - You can extend the vehicle for a further term.
- You can replace your vehicle with a new one from TR Group.

“Our partnership with TR Group is incredibly important. We want to be really good at moving freight and TR Group will bring the expertise and leadership around fleet both in investment and maintenance and the dependability to be able to offer support when we need it.”

**Deena Clarkson, CODA Group - Chief Executive**



## What About Maintenance?

When you put your heavy commercial vehicle on the road, you expect it to work hard, be reliable, and cause you no surprises. The reality can be very different, which can cost you a lot in time, money, and frustration.

Even if the vehicle is an excellent performer, it still takes constant vigilance and proactive management to ensure it stays that way. That's why we have a great team of people to keep your lease or rental truck running.

## Maintenance benefits to make life easier for our customers:

### Efficient & Effective All Day, Every Day



With over 10,000 heavy commercial vehicles under TR Group's care, our maintenance team's sole focus is to ensure all vehicles are on the road working at their most efficient and effective all day, every day.

### Immediate Access to Parts



Should your vehicle suffer an unexpected fault, TR Group also holds a stock of spare parts overseen by our parts manager to minimise downtime.

### The Correct Tyres at the Correct Pressure



Part of optimising vehicle performance involves choosing the correct tyre setups for each vehicle, determined by its area of operation and application. The correct tyres operating at the correct pressure have a significant impact on the overall running costs of your fleet.

### Efficient Repair & Maintenance Costs



TR Group can leverage greater efficiencies and apply economies of scale to maintain our customers' heavy commercial vehicles more cost-effectively than a single customer can on their own. The benefit of this is that it allows you to cut repair and maintenance costs over the full life of your heavy commercial vehicle fleet.

### Breakdown Support



Our 0800 number is manned 24/7, meaning we are always available to manage and assist with unexpected maintenance issues should they occur.

### Optimum Performance Levels at All Times



By utilising TR Group's expertise and experience, our customers can be secure in the knowledge that uptime will be maximised for the entire life of the vehicle. We work closely with our nationwide network of service providers and the OEMs so preventative maintenance plans are in place to ensure your vehicle is at optimum performance levels at all times.

“We can't afford to have our trucks not on the road every single day. Now I don't have to worry about that at all.”

**Lee Jeffrey, LIC Herd Test  
Supply Chain Manager**

## TR Driver Training provides quality education, training, and assessment programmes for drivers, operators, instructors and assessors throughout New Zealand.

We are a professional training provider to operators of light and heavy vehicle fleets.

We also offer courses for businesses that run forklifts, specialist vehicles, plant and machinery.

## The benefits of TR Driver Training:

### Risk is Reduced



Our training programmes ensure increased safety, efficiency & compliance.

### Nationwide Facilities and Online



Flexible training environment options to suit your business needs: in vehicle, in-classroom, or online.

### Experience and Knowledge



A professional and passionate team of driver trainers with extensive industry experience.

## Our Training offer includes both progressive in-class training, and online courses available at [www.drivingtests.co.nz](http://www.drivingtests.co.nz)

### Class 2-5 Truck Licensing



IN-CLASS/IN-CAB

### Driver Evaluations



IN-CLASS/IN-CAB

### Forklift Certification & Refreshers



IN-CLASS/IN-CAB

### Dangerous Goods



IN-CLASS/IN-CAB

### Cranes



IN-CLASS/IN-CAB

### Side lifters



IN-CLASS/IN-CAB

### Forklift Operator's Certificate



TRAIN ONLINE

### Heavy Vehicle Load Security



TRAIN ONLINE

### Dangerous Goods



TRAIN ONLINE



## Purchasing a used commercial vehicle isn't an easy decision to make.

Let's face it, there are many places where you can buy a used truck or trailer. With all these possibilities available, it can be a daunting task to choose the right vehicle that's set up to meet your needs. The majority of vehicles available from TR Used Vehicle Sales come directly from our own lease and rental fleet.

### Here are 6 good reasons to buy a used vehicle from TR Group:

#### Full service history available



The vast majority of vehicles available from TR Used Vehicle Sales come direct from TR Group's lease and rental fleet so you can be certain they've been looked after for every kilometre travelled.

#### Largest selection of trucks and trailers



We have an extensive fleet of over 10,000 vehicles so if you can't find what you are looking for, there is a good chance we can find it for you.

#### Services to meet your needs



When needed, we have a range of services available to help you create the perfect vehicle. From assisting with painting into fleet livery, modifying chassis' or body equipment or working with our finance partners.

#### Nationwide coverage



With hundreds of vehicles on hand at any given time, our selection is unrivalled and available for nationwide delivery. We can assist with travel costs in situations where a vehicle is purchased.

#### Unmatched sales service



Our team will work hard to understand your requirements and provide a solution that will meet your needs.

#### Fully refurbished



We have Refurbishment Centres in Auckland, Mount Maunganui, and Christchurch to ensure that the vehicles you buy from us look great and are ready to work.

## TR Used Vehicle Refurbishment Centres

Our in house refurbishment centres allow us to comprehensively check over our vehicles and prepare them for sale. Our commitment to quality means you can expect our used vehicles to be delivered in the best possible condition for their age. We take a great deal of pride in the presentation of our vehicles to ensure they exceed our customers' expectations.

The experienced TR refurbishment team have the ability to modify, rebuild, reconfigure and repaint any vehicle to suit customer's needs in a timely and cost effective manner.

#### Sustainable Refurbishment Solutions

As we constantly work towards better lead times for repairs and getting our customers back on the road faster and safely, it's important we do this responsibly with as little impact on the environment as possible.



#### Sandblasting

We reviewed our standard processes and looked at how we can minimise our impact on the environment. Since this review, we have upgraded our sandblasting facility. This upgrade allows us to recycle our sand up to 8 times, saving 16 tons of sand and significantly reducing the amount of waste we produce each year.



#### DG Products

We are collaborating with key suppliers such as PPG around waterborne products and new state-of-the-art wrapping procedures as part of our continuous improvement and sustainability efforts.

As a member of the Collision Repair Association, we are regularly audited and work with our DG partners to learn new practices to keep our team safe and minimise our impact on the environment.

“Can't complain with the immaculate refurbishment you guys did. Everyone still mistakes it for a brand new unit.”

**Ashvyn Prakash**, General Manager, Express Freight and Logistics



At TR Group, everything we do is always undertaken with our customers at the forefront of our minds. We're living in an unprecedented time of change in the heavy commercial vehicle industry and technologies are evolving quickly. It is important that TR Group leads our customers through the development and support of new technologies in our industry.

### Alternative Fuels

TR Group is leading the way forward in supporting and promoting alternative-fuelled trucks in New Zealand and Australia. Doing the right thing is acknowledging that TR Group has a big part to play in the adoption of low and no-emission transport technology for heavy commercial vehicles due to our position in the industry.

We are working alongside customers who share similar values to ourselves when it comes to decarbonising the transport network and making the world a greener place. If we are serious about reducing our impact on the environment, it is important that we embrace and seek

to understand this technology and help develop it for our conditions as well as helping to develop the support networks for it, such as service and repair expertise and the vital refuelling infrastructure. This can only be done with real-world use of this technology.

Alternative fuel commercial vehicles are an area that we are proud to say we are already making great strides towards. We have already invested in this technology into our lease and rental fleet, and by introducing industry-leading options to our customers. We look forward to playing our part in the journey towards a zero-emission transport future.

### Battery Electric Trucks

Our goal is to lead the way in offering our customers cost-effective, sustainable, zero-emission options for metro and shorter-range applications. TR Group has over 50 Battery Electric Trucks on the road and working in our rental and

lease fleets. So far these units have travelled a total of 1,398,063 kms without using one drop of diesel. This works out to be an environmental saving of 582,401 kg of CO2 not being emitted.



### Other TR Sustainability Initiatives Include:

#### Water Conservation

Our nationwide truck wash bays have high volume tanks that collect and store rainwater.



#### Sustainable Side Curtains

We have partnered with Straitline® Canvas to trial a new sustainable side curtain fabric for our fleet.



#### Tyre Retreads & Recycling

Retreading tyres is a practical way to recycle worn tyres and makes them reusable upwards of 5 times.



### Hydrogen Fuel Cell Trucks

New Zealand's first Hydrogen FCEV is now on the road and working. It has been deployed on commercial operations since 2023, having completed more than 70,000kms, eliminating the need for an estimated 29,700 litres of diesel which represents 80 tonnes of carbon dioxide equivalent, and purifying the air around the vehicle at the same time. We will take the learnings from this

Hyundai Xcient with New Zealand Post and apply it to the subsequent 20 Tractor Units arriving in New Zealand in 2025. These trucks are built on a DAF CF85 cab and chassis, integrated with the Hyzon electric drive train, fuel cell, and hydrogen storage tanks. It is expected that they will have a range and capacity similar to an equivalent diesel powered 50 max combination.



“NZ Post's transport fleet accounts for around 45% of our emissions so therefore NZ Post is focused on opportunities to decarbonise our transport fleet. Heavy transport plays a vital role in our economy, but it's also a significant contributor to our national emissions so helping to reduce emissions within our road freight sector reflects NZ Post's commitment to our people, our communities, and the environment.”

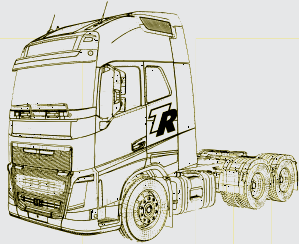
**Dawn Baggaley,**  
NZ Post Group Sustainability Manager





## Let's Do Something Extraordinary...

### EXTRAORDINARY RESULTS



**By being the best in the world at hiring trucks and trailers.**



**Customer Value**



**Our Capabilities**



**Ourselves**

**Always Growing, Learning and Improving.**

### A LASTING IMPRINT



**By believing we can make a positive difference in people's lives.**

Both what we do and how we do it are things that we want to feel proud of. These are our pillars. The pathway to achieving this is to constantly learn, grow and improve... for ourselves, our customer value and our capabilities.

#### FIND | Our Recruitment Process

We understand that our overall success is down to the quality of the people we have here at TR Group.

It's our strong belief that the inputs create the outputs. We take our time finding the right people for the right jobs and have refined our 3-stage process over the last 15+ years to be one that works for you and us.



#### DEVELOP | We Encourage Growth

Part of our culture is continuous learning, we strive to be better tomorrow than we were yesterday.

At TR Group our team have the opportunity to learn about themselves (self-development), the principles of Lean and other tools and models to help everyone be the best version of themselves both at work and home.



#### BELONG | Focus on Connection and Team

The TR team understand that we are only as strong as all our moving parts. We celebrate together, build relationships together, learn together and make a positive difference together. Our culture is one we all hold and care for deeply, with an emphasis on "you get out what you put in".

We challenge each other to respect and contribute to the culture we have built over 30+ years.



## Expanding into Australia

- TR Group first started operations in Australia with one branch in Melbourne.
- The fleet initially comprised of hire trailers only with the first Prime Movers arriving in early 2020.
- Over the subsequent 5 years we have opened 6 additional branches creating a nationwide footprint in Sydney, Newcastle, Melbourne, Albury, Adelaide, Brisbane and Perth.
- Today our fleet has grown to over 2,500 Prime Movers, Tautliners, Rigid Tautliners and a wide variety of trailers and PBS rated equipment.
- Our team has gone from 5 to 75 and we are still growing!



“A really important thing for us as a business and as a family is to deal with a likeminded business like TR. Clearly, they have similar values and, like us, a focus on being the best we can be at what we do. Foott is a specialist at providing waste and recycling solutions and we are confident that having TR Group involved with leasing our fleet will free us up to focus on our customers, our team and our business.”

**Zane Foott, General Manager Business Development - Foott Waste Solutions**





**Over 11,000 Heavy Vehicles  
Across New Zealand  
& Australia.**



**A team of over 300 people  
are ready to help you with  
your fleet.**



**We have 10 branches  
in New Zealand and  
7 in Australia.**



#### **AUCKLAND**

781 GREAT SOUTH ROAD,  
PENROSE

#### **HAMILTON**

1219 TE RAPA ROAD,  
TE RAPA

#### **MT MAUNGANUI**

501L TRUMAN LANE

#### **NEW PLYMOUTH**

132 DE HAVILLAND DRIVE,  
BELL BLOCK

#### **HASTINGS**

1243 OMAHU RD,  
HASTINGS

#### **PALMERSTON NORTH**

522 RANGITIKEI LINE

#### **WELLINGTON**

14-16 GOUGH STREET,  
SEAVIEW

#### **BLENHEIM**

6 MCARTNEY STREET,  
MARLBOROUGH

#### **CHRISTCHURCH**

57 LUNNS ROAD,  
MIDDLETON

#### **DUNEDIN**

1 HALSEY STREET



**Trucks and Trailers  
Rental and Lease**

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